

March 28, 2024

To,
M/s CRYOGENIC LIQUIDE PVT LTD

Sub: Evaluation of Supplier Rating for the period of 2023 for HPS – Projects.

Dear Valued Supplier,

As Honeywell Automation India Ltd. (HAIL) enters another successful year serving India and across global for Automation Industry having major share in all industry verticals. We would like to thank your company for association with us to fulfill our mission supporting for quality products and services.

HAIL is committed to provide a program of quality contracting services for our valued suppliers that includes excellent contracts, customer service, documentation, and administration. HAIL contracts create a partnership that benefits both the HAIL and the supplier, and we appreciate your role in this partnership.

To take this appreciation one step further, we are pleased to inform you that we have conducted the yearly supplier performance rating for top 20 suppliers and are proud to inform that your company is placed among the top 20 suppliers, judged based on internal survey for following parameters. The result is below:

Supplier Rating— Scoreboard (Scale: 1- Poor, 2 – Need Improvement, 3 – Average, 4 –Meeting expectations, 5 – Good.)						
Supplier	Quality	Price	AWPOT	Performance	Documentation Support	OTTR
CRYOGENIC LIQUIDE PVT LTD	4	3.5	2	3.5	3.5	3.5

However, we would like to inform you that there is always scope of improvement towards Commercial Terms, On Time Delivery and especially on Price and Quality. We request you to put your extra efforts towards improvement towards these aspects. We are confident, you will be pleased to receive this positive note from our side and reciprocate back with your improvement action plan to scale higher in Quality & on Time to Request (OTTR), competitive price & commercial terms.

We appreciate your acknowledgement on this letter, and you need to submit plan for improvement for the any segment rated equal to or below 'Meeting expectations.

Look forward to having your continual business association in our growth initiatives.

Thanking you,

Yours faithfully,

For Honeywell Automation India Ltd.

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Omkar Anarse HPS Projects Procurement